



# 3 STEPS TO BECOME A QUALIFIED RECRUIT & GET YOUR FIRST PROMOTION!

**TRAINEE - 30% :** \_\_\_\_\_ **TRAINER:** \_\_\_\_\_

Step 1 Completed on:

\_\_\_\_\_

Trainer Initials: \_\_\_\_\_

**Step 1. Own your personal plan**

It's impossible for you market something that you don't own yourself!

Work with your trainer to determine what is suitable based on your need and budget.

Step 2 Completed on:

\_\_\_\_\_

Trainer Initials: \_\_\_\_\_

**Step 2. Build & Qualify your Top 10 List**

Your business needs prospects so get started on your list ASAP!

Once you have filled out your list you will qualify the prospects with your trainer.

Step 3 Completed on:

\_\_\_\_\_

Trainer Initials: \_\_\_\_\_

**Step 3. Minimum 3 Field Training Presentations**

You will observe in these presentations and not participate

You will start engaging your list to setup appointments to do a full presentation

**PROMOTED TO REPRESENTATIVE - 35%**